



ECT is a tech company dedicated to better business outcomes for communications service providers (CSPs) and their customers. With our Telecoms Low-Code Application Platform (T-LCAP), Packaged Business Capabilities (PBCs), ready-to-use apps and agile co-development, we enable CSPs to compose, enhance and individualize telecoms services and products implemented within their telecoms network. Our parent company, the European Computer Telecoms AG, is a German public company located in Munich, Germany, where we employ engineering experts from over 30 countries. The language of our company is English. German is not required.

We are currently hiring

**Senior Solution Architects, Telecoms (m/f/d)
Working in Munich, Germany**

This is a major opportunity for ambitious network or solution architects looking to engage with network and cloud service providers worldwide as part of a highly innovative and international team. As an ECT Solution Architect, you define the technology approach and solution to address requirements and tenders from CSPs, elaborating the scope and vision for projects that deliver customized solutions using your knowledge of our telecoms low code. You are a technical leader in sales and presales, serving as a liaison with sales representatives, project management and deployment specialists, as well as our product owners.

Main Tasks:

- Participate in our interdisciplinary agile sales and marketing squads which continuously elaborate and execute sales strategies collaboratively.
- Analyze state of client's current infrastructure and identify potential opportunities.
- Prepare and hold individualized presentations and product demonstrations both at client's premises as well as remotely.
- Answer tenders and elaborate solution architecture.
- Follow-up actively client projects and inquiries.
- Conduct internal and external trainings on our products and projects.

Requirements:

- Bachelor of Science in Engineering or Telecommunications.
- Min. 5 years of experience either at a vendor of telecoms solutions and/or networks or at a communications service provider.
- Comprehensive knowledge of telecoms core networks IMS, VoLTE, 5G, etc.
- Working knowledge of network function virtualization, automated lifecycle management and CI/CD.
- Basic understanding of low code development.
- Experience in working with agile methodology.
- Excellent verbal, written and interpersonal communication skills in English. Other languages are a plus, but not mandatory.

- Willingness to travel internationally representing ECT.

Who we are:

- **We have an amazing, highly diverse team** with colleagues from Brazil, Bulgaria, Colombia, Egypt, Finland, France, Germany, Guatemala, Greece, Hungary, India, Indonesia, Iran, Ireland, Mexico, Morocco, the Netherlands, Pakistan, Romania, Spain, Tunisia, Turkey, the USA, etc.
- **We care about you.** All employees participate in the success of our company via our company bonus. We offer a highly competitive compensation package with an initial annual salary of 65,000 – 75,000 EUR (ca. 77% fixed and 23% variable), relocation assistance, free breakfast and lunch, and 30 workdays of paid vacation
- **We invest in your future.** We encourage all employees to participate in further education and offer in-house language courses and trainings, external seminars and university courses. Many colleagues have even completed company-sponsored MBA programs.
- **We care about our community.** For over 15 years, we have been the main sponsor of the Munich Chamber Orchestra and all employees receive tickets to their amazing concerts.

Please send your CV by e-mail, including your salary expectation and a possible start date to raymundo.olivos@ect-telecoms.de mentioning "Senior Solution Architect" in the subject.

In order for your application to be considered, you must include a 2-minute video, in which you:

- 1. Introduce yourself and your qualifications for this position,**
- 2. Explain what motivates you to apply, and**
- 3. Ask three questions about the position and/or ECT.**

The position is based in **Munich, Germany**.

Employment starting date: immediate.